

We first dealt with Juergen Gerner (Jogi) in September, 1998 when we used his services to purchase our condo at Villas Langosta on Playa Langosta in Costa Rica. We were impressed with his professional conduct during the construction phase of our condo. He worked with us and the developer right through to the successful completing of the project. Even though we were in Canada, he kept us informed of the construction progress and e-mailed us pictures to actually show us our condo being built. This allowed us to participate in decisions during the construction phase.

When we decided that our life priorities had changed and it was time to sell our condo, we automatically went to Jogi and ABC Real Estate. We feel that ABC Real Estate did everything possible to present our condo to prospective buyers during a very difficult real estate environment. We successfully closed the sale of our condo in May, 2013 and again Jogi was instrumental in the dealings between us and the buyers and the Costa Rican lawyers.

We highly recommend ABC Real Estate in general and Jurgen Gerner (Jogi) in particular for any and all real estate dealings.

- Keith and Eileen Schwindt from Alberta Canada

Regarding my experience working with you and your organization, it most certainly could not have been any better. ABC is a company that stands above all others in Tamarindo. I feel so strongly about the high level of professionalism at ABC that I would want to work with you and your team. Our experience was fantastic and we have recommended you and your company to other interested parties.

- Jim Davis from Florida, USA

Nuestra experiencia fue excelente, desde que informamos a ABC que teníamos el lote a la venta tuvimos muchos clientes interesados en la propiedad; hasta que logramos venderla. Nos gusta la confianza, seriedad y profesionalismo de los agentes. Por supuesto, seguimos trabajando con ABC y recomendamos a otros en el futuro.

Realmente estamos muy conformes con su servicio, la comunicación es excelente sabiendo aun que estuvo unos días fuera en Alemania. Además, siempre nos mantuvo en contacto de las decisiones de los compradores. Muchas Gracias Jogi.

- Ing. Victor Hector Cerdas, MBA. - Costa Rica

As always Jogi, you and your team are the most efficient and professional group we deal with. Having regular property transactions in the U.S. we really appreciate the level of service,

knowledge and above all HONESTY we receive from ABC Realty. I can't recommend your organization enough. From the first time we purchased our second home approximately 3 years ago, you have always been available and helped us with the most ridiculous questions and answered any and all questions well after the sale of the home. In addition, it really helps working with you because you are very connected in the area and well respected. We felt so COMFORTABLE working with you, when it came the time we were ready to purchase additional lots in Tamarindo to develop, we did not hesitate to have your organization represent us. We never had to be present for any of our closings and we really can't thank you enough for everything you have done for us to make our transition into paradise so effortless!!

P.S.: David's exact words were "Man, I wish we had a realtor like Jogi here in the states to do business with. Our transactions would be easier and more professional"

- David and Heather Marcello from USA

Our general experience working with ABC Realty was excellent. We really appreciate all that you have done to make the experience of moving to a new country with a new language go as smoothly as possible. We were very pleased with your quick responses to our email inquiries regarding the transaction, and also all the help with logistics outside of the real estate transactions. I would say that we are extremely satisfied with the service that you provided, and would not hesitate to deal with ABC Realty again. And we would also highly recommend Federico and ABC Realty, to anyone we know looking for property in Costa Rica.

Again, thank you for making what could have been a difficult transaction, very easy for us. You have gone out of your way to make our lives easier, and we appreciate your help.

Sincerely,

- Bob and Sue from Arizona

Our experience with ABC was World Class. We were never pressured over the course of 4-5 years by Mark or Jogi to purchase a home or lot. They were always willing to show us any property that we were interested in during each visit we had to Tamarindo and were very conscious of our timing and prerequisites. The whole process of purchasing from a foreign country is very nerve racking but Mark did everything to reassure us of our concerns.

We enjoyed every aspect including the professionalism by Mark, openness to our ideas and dream, and continuous effort to find what we were looking for. He even connected us up with an incredible lawyer

There is no doubt in our mind that we would use ABC again and we've already spoken to our friends and family about our incredible experiences with ABC. We are looking forward to working with the crew on our next adventure!

- Scott and Marie Lee from Canada

Hola Jogi, Thank you for your kind words and also your patience with our purchase Villa Langosta #6. Your e-mail gave me the courage to move forward with our purchase when I was about ready to give up. Thank you for your reference of Ivan Granados-he was very professional and helpful when we needed it most.

You seemed to know how much I liked the condo (I would be terrible at poker) and fought for us to have it. Although we did not feel pressured at all. Would I use ABC Realty again-you bet! Would I recommend ABC Realty to people purchasing property in Tamarindo/Costa Rica-absolutely!

Thank you to you and your team for a job well done.

Cheers,

- Mary Anne, Canada

Hello Jogi, thank-you for your professional service in helping us purchase our dream property in Tamarindo/Langosta, Costa Rica. We are excited about spending time in our "new to us" condo on the beach at Langosta. Your advice in getting the right legal assistance was perfect. We could not have managed without this. The lawyer you recommended did a professional and efficient job of making certain everything was checked as the purchase was finalized. We will be recommending you and your company to friends as they visit us in our new condo in Langosta, Costa Rica.

Best regards

- Joe and Mary-Anne Nitsch, British Columbia, Canada

I am so happy that Karen and Coby Kriegshauser recommended Mark Venegas and ABC realty. It is so difficult to purchase a property when living so far away. Mark answered all of my emails in a timely manner and went above and beyond helping me since I could not do everything in person. I relied on Mark to arrange a day of property showings, make arrangements with an attorney, and provide me with every bit of information I needed. Since Mark was so diligent in showing properties that I would like and could afford, I felt very comfortable asking his opinion. Much of our time on this transaction was conducted via email from Costa Rica to Australia where I was on vacation. I would recommend Mark and ABC to anyone wanting to make a purchase in Costa Rica.

What I liked most about working with ABC and with Mark was that the communication never ceased. Mark was very punctual in answering every email and helping me find a property manager. In my move to Costa Rica, I have many more questions than just buying property and Mark helped with everything. Mark even put me in touch with an international shipping company.

I would highly recommend ABC realty to anyone. I enjoyed the "small" feel of the company rather than some huge company where I would just be another number. Also, I wasn't a high-end buyer, but still felt important and that my purchase was important.

Quite honestly, I can't think of anything ABC could do better. The whole process was really

easy and not stressful at all!

- Nancy McCarter, Texas

Me dear friend Jogi: I bet you forgot I would send over this testimonial with a extremely high endorsement there are three area that stand out about you: professionalism, command of the market and your ability to listen and understand what the customer needs. Regarding professionalism I was referred to you by a neighbors sister from the US and from the second we met you made feel safe and welcome.as far as command of the market you were able to explain the different ares of Costa Rica and ask questions that would cull down our search to find the to identify potential pretties and you were also,willing to share needs with other Realtors in other sections to help make the best match. Finally you ability to listen is key. You did not try to push property that was not a fit.As I said this our first look into Costa Rica and I know you will me able to find the property for my family God Bless

- Denis J O'Hara, United States

Jogi, You have been a great pleasure to work with in Tamarindo, and you were essential to us to purchase a piece of Paradise! I would gladly answer your questions regarding my experience working with you.

The overall experience was A+. You would be considered in the top 5% of realtors here in California and the whole United States. Only the best of the best, can be considered in the top 5%. Your knowledge of the local real estate market is very important to me when working with a realtor. You knew about all the properties in town and the history behind alot of the developments and the real estate people in Tamarindo and Langosta. As we saw on our visit, you were considered the "Alcalde" of Tamarindo/Langosta. I think when people around town have very nice things to say about you, then that is very important and says alot about you as a person and as a realtor.

I think the best thing about dealing with you (since you are ABC Real Estate) is the knowledge you have about the market, and also the time and patience you took with me and my brother, to tour available lotes, and also tour homes/condos in the area. You helped us with meetings, such as Ricardo and Brad, and also willing to set up future meetings with architects and designers that will help us in the future to build our homes. You are also willing to go above and beyond your scope of work, by helping us in the future with cutting the grass and watching over the lotes, and also with building the metal fence etc. We were there for only 4 days in Tamarindo, however, you spent every day with us and helped us get comfortable with the market, the real estate, and our purchase of the lotes. I think that your customer service is impeccable.

I would deal with you again anyday. Hopefully soon, we can continue to purchase more real estate in Tamarindo with your help. You will be the first one we call. We will also gladly recommend you to all our friends that are considering to purchase property in Tamarindo/Langosta.

I can't think of anything that you could do better. I think you are doing a great job, that is why I believe you are very successful in real estate.

Well, maybe there is one thing -- you can purchase a 4-wheel drive limosine with good air-conditioning, beer, soda and food, that would be very nice to ride around in Tamarindo/Langosta during the property tours (una broma :-))

My brothers and I think that it's a good sign that we met you, Jogi, as our realtor, and now as our friend. As we say in the United States, &quot;things happen for a reason.&quot;

Muchisimas Gracias Otra Vez, Jogi.

Pura Vida.

- Derek from Los Angeles California

Hello Jogi, as you know this is my second time I do business with ABC. I was very pleased with the service when I bought the house and again when I sold it. What I particular liked is the ongoing feedback. Federico always kept me updated. It was a pleasure working with him and also with you. Even at closing I felt support to have both of you guys there and I noticed the buyer was without any representation from his broker. Again was a pleasure working with you and if I ever sell my house at Pinilla I will be knocking on your door.

Thanks and all the Best

- Fritz Reichenberger from Canada

OK, the experiance we had was great. Our agent was the best, he made everything as easy as possible and went out of his way to get copies of documents that were needed and to keep us in the loop as the timeline progressed. The selection of &quot;----&quot; made things even more comfortable. Federico worked thru some serious personal issues and still handled the sales process professionally. Jogi who filled in for Federico during the actual transaction gave us the moral support that put us over the top.

The down side of the transaction was the delays in getting some of the documentation from &quot;----&quot;, the sales break down sheet didn't arrive until the night before. The other problem occured after the transaction was complete. We received a urgent message from Juan Carlos that that the Corporate books were required with our signature. We got this message after we had dissolved our corporation and we checking into our hotel at the airport in San Jose. I would suggest using a checklist for all the requirements. Overall, we were very pleased with everything and we would use and recommend ABC in the future.

-Robert T. Moore, Ca, USA

(Note: &quot;----&quot; = before publishing we decided to hide the name of the legal firm because of the not so positive feedback. We have forwarded them the original content so they are aware of how the client felt and able to improve their service.)

Karen and I were happy about the job that you did for us. We couldn't think of any issues or problems that we disliked. We will forward all interested parties to you and you would come highly recommended. Who knows, we may do more business in the future. The main thing that made me comfortable was that you came highly recommended by Bobby and that Mark was from the US and was familiar with both ways of transactions. See Ya Soon!&quot;

-Coby Kriegshauser from Texas

We thought you were professional honest and responsive. We appreciate all of your help and that you went the extra mile for us particularly your help with the shippers and thoughtful negotiations between us and buyer always tricky when u are representing both sides. We are glad you made the sale.

-Robert Kamm, United States

David: Jogi is the real estate agent on the deal for my land purchase. I've gotten to know Jogi on a trip to Tamarindo last year and then again this year. He and his fine staff were instrumental in showing us properties that suited our needs and in getting us comfortable with the country as a place to possibly retire, and at least invest. We spoke to several real estate agents down there over the past few years and Jogi's the best. Let me know if I can be of help to you.

Jogi, feel free to give my name, email, phone, etc. as a reference to any U.S. people who come in your door. I'll tell them what a great experience we had with your agency.

-Tom Slome, Garden City, NY, USA

Hi Mark, Our general experience was great. You treated us like we were royalty from beginning to end. Tj and I can't think of anything you could have done better. Yes we would recommend you to others. Your customer service was excellent. The whole team gave us a Spotlight experience. Now that we will be neighbors, ...I can say ...see you later! Thanks for everything.

-Cinde and TJ from USA

Thank you so much Jogi! You were an absolute professional through this whole process and we appreciate all that you did. Take care and we hope to come see how Tamarindo progresses in the years to come!

Best,

-Cori and Mike from USA

My experience was good with ABC. The network and relationship developed by ABC's principal allow for a step by step approach to sensitive deals in Costa Rica with a successful ending benefiting all parties. ABC understands and promotes the need for protection of the investor & investment while negotiating. Yes I would work again with ABC and refer ABC to others in the future.

-Philippe Labarre from Costa Rica Permanent Resident

We bought two properties via ABC in 2003 and their internationally diverse group was very helpful in understanding what was going on in Tamarindo and Guanacaste in general. They really know how things work and don't work in this environment. Yet they were very professional about saying "We can't answer that" when a question went outside their area of familiarity. There was no bluffing. I think ABC is a good agency both for home-seekers and developers.

Then in 2011 we put ABC to the test with a very challenging real estate sale. We had moved out of Costa Rica and our remaining property was in a bad state - plus squatters had moved in. Jogi at ABC had some helpful suggestions about the squatters - a situation with no good remedy. We initially rejected a low offer and ABC then persevered and got us an offer we were happy with. With the squatters and other complications, it took an entire year and massive patience and negotiation to finally close the sale. Jogi was totally professional throughout, month after month. Many others would have just blown up, or given up in frustration. Jogi had to shepherd our deal for 12 months. If you are looking for a broker who is extremely knowledgeable--and honest about which situations have answers and which ones don't, then definitely call ABC. I think ABC has an advantage in addressing European buyers - which is important these days. If you require a broker with great patience and maturity, who thinks through each situation carefully, or if the deal is complex, talk to Jogi.

-Joquin Brant, United States

Hi Jogi, thank you for helping me sell my lot. I had a great experience with your company; I would recommend your company and have in the past. I think your and Verenas personalities and professionalism was what I liked best about my experience with you. I'll be in touch.

Take care--Anthony

-Anthony Sasso, New York / Los Angeles

Overall, working with ABC Real Estate was an excellent experience. Mark and Jogi were both

extremely helpful, and a pleasure to work with. They were friendly, honest, forthright, professional, and generous with their time, always willing to answer questions and clarify information. Mark went out of his way to help during the entire purchase process, and was always available to assist with anything I needed. I would definitely work with ABC again, and I recommend them highly to anyone looking to purchase or sell property in Tamarindo.

-Tim Ross from Ohio, United States

Jogi, the deal has closed. I want to thank you for selling our condo, you did a very good job, you are a true professional.

-Bob Borba from California, USA

Mark, we enjoyed working with you and ABC. Very Professional and you gave us a quick response on the entire showing. Mark seems to know the market really well and also gave us insight of local and government events.”

We would deal again with ABC or recommend them to others in the future, absolutely.

- Bobby and Kristi Hall from Texas

Extremely professional and very pleasant. Jogi was highly responsive, very thorough and detail-oriented, and helped facilitate transaction. He was a pleasure to work with. I would absolutely deal again with ABC, and highly recommend them to others.

- Neal Goldstein, USA

When our condo originally went on the market, we worked with Gary and Jolene. We had a wonderful experience with them when we bought our condo.

In terms of the selling process, we felt that the listing price ended up not being terribly realistic, and that Gary and Jolene were not terribly proactive in working with us to sell the property quickly, even though we felt we had conveyed a sense of urgency. Once they retired, working with Jogi was a more positive experience. Jogi was more proactive in keeping us updated with buyer feedback, and helped us to negotiate a price with our eventual buyer. Overall, we're happy with ABC and consider your firm the premier real estate agency in Tamarindo. We appreciated everybody's honesty and professionalism, including Gary and Jolene, and appreciated Jogi's ability to find a buyer for our property. I would recommend ABC to other

buyers and sellers.

Thanks,

- Justin from the United States

Our experience with ABC was nothing short of fantastic! Jogi, was involved and interested in our finding a home from the outset of our contact. He aided us at every turn, including supplying us with precise instructions & mapping out how to get from San Jose to the property near Tamarindo, some 3 1/2 to 4 hours away. He aided all our discussions with the owners and remained involved throughout the purchase/sale of "Our" new home.

It truly was a pleasant and ultimately successful experience. Jogi, of ABC anticipated our every need, and immediately responded to every question or message that we sent to him.

When dealing in another country it was so much easier because of his(Jogi) easy & immediate communication, he never left us with unanswered questions.

We have already started praising ABC, Jogi and our very positive experience with ABC to our friends & colleagues.

Our honest opinion is that you exceeded are wants/needs in every way; I believe both your communication & style were those things that made this a great positive experience for both of us. You never let us down in anyway, as many other RE Agents have done, by misrepresenting a property or by being unwilling to get information we had requested.

- Larry Lorinsky & Felice Berenson from USA

My experience has been outstanding with your firm and specifically Jogi. We became good friends throughout the experience and his professionalism and honesty is unmatched! What a really good character he is! I was quite concerned doing business in Costa Rica in the beginning and once I met Jogi, my worries were over. I will do business again in the future, for sure, once business here in the U.S. picks up again. The property Jogi sold my partner and me was very clean legally and was everything and more, as Jogi represented it to be.

Thanks again Jogi for everything and I salute your kindness and honesty! You are a true professional.

- J. Edward Smith from USA

My experience with ABC was very good. Jogi was straight to the point and handled everything perfectly. In all honesty it was the easiest transaction I have ever had to deal with. I would use ABC again, recommend them whole heartedly to anybody in CR.

- Freddy Bensch, Georgia USA

Hola Jogi, debo decir la verdad estuvimos muy contentos con usted, para mi ABC es usted, pienso que usted es una persona honrada, seria, que sabe hacer el comercio tratando tambien de ayudar que las partes obtengan su negocio y queden contentos, de seguro que si alguien nos pregunta, estamos para recomendar otras personas a trabajar con ABC mas bien con su persona. No sabia que decir para mejorar el servicio, a nosotros nos ha quedado bien asi como estuvo!!!!!! Gracias por todo,

- Giuliana & C., Tamarindo

Dear Jogi, I would like to thank you, Mark and all at ABC Real Estate for helping us find our wonderful condo on the beach in Langosta. We had been looking in Tamarindo for some time and were fortunate to inadvertently walk into your offices to see what was listed. That very same afternoon we went with you to see several properties and were very excited to find exactly what we were looking for that first day. The whole process was easy from the very first offer we made to the seller's acceptance and the ultimate closing. You and your staff helped us handle an unusual and complicated closing with ease and professionalism. We have bought many properties over the years but I can't recall a purchase or sale that went so quickly and smoothly. In the future, if ever we are looking to buy or sell real estate in Costa Rica, we will certainly turn to ABC first. I will also recommend your service to anyone looking for property here. Thanks for everything!

- Mike & Laura Murphy, San Diego, Escazu and now Playa Langosta

My experience in regards to selling with ABC Real Estate was very good. I liked the easy and good response time. Yes, I would deal again with ABC or recommend them to others in the future.

- Natalie Rush, USA

"Are you kidding me? Y'all did everything right! Mark, you are a rock star in my eyes!"

-Mimi Bean, Georgia USA

It was "easy" working with you and your staff. Quite honestly, wish there was less "drama" with transactions of the same here in the states! I could go on and on about how we loved you all, but we would fill up this whole page! We really can't thank you enough and we were happy we had found you. We appreciated how honest your opinions are - and your knowledge of the area, culture and system in Costa Rica was remarkable. I Would deal again with ABC or recommend us to others in the future, Absolutely!

Really don't think you could have done much better unless maybe you bought the house for us! LOL!

-Heather and David from the United States

I had a very positive experience in regards to my real estate transaction with ABC Real Estate. I was kept apprised of the status of our listing and was offered realistic feedback as to pricing, timing, and expectations.

I appreciated the accessibility of our agent, Jogi. My questions and concerns were answered timely and thoroughly. Lastly and most importantly, I felt comfortable with Jogi representing our best interests without significant involvement on my part.

I would definitely use the services of Jogi and ABC in the future and would refer others as well.

The one area in which some improvement could have been realized was with the marketing photos of our unit. The strongest feature of our condo was the beachfront location and the extraordinary white water views from our balcony and living spaces. Other photos could have been taken which would have better illustrated this strong selling point.

-Brad Agler from the United States

Hello Jogi, Verena and Mark, Thank you so much for driving to our house yesterday. For once in Costa Rica, I felt like I was dealing with some professional agents.

-Silvie Gaillard

ABC Real Estate gets an A+++ rating. The ABC team and particularly Betsy were professional, knowledgable, and made efficient use of our time in Samara. They were prompt and beyond helpful. Betsy facilitated all of the negotiations flawlessly. The personal service was beyond any expectations we could have had dealing in a foreign country. The transaction could not have

been easier. We value our relationship with ABC and cannot wait to get back down to Samara to see our new friends at ABC Real Estate!

-Brenda Elder from the United States

We felt our agent gave us the appropriate amount of time to close the deal from the states, kept us informed, and was very professional and pleasant to work with. We appreciated the quick responsiveness of our Agent and the willingness to go a step further than we expected. We are still in contact with ABC. We have used ABC to set up lot maintenance, such as clearing the overgrown brush as well as putting up a fence around our lot. ABC came highly recommended to us and we would do the same.

- Mike and Cori Van Allen from the United States

My experience with ABC was very good and I would recommend them to anybody. I would also use them again. What I really liked was their directness and honesty.

- E.M. from the United States

You guys are very professional and knowledgeable about what you do. I would do business with you again and also would recommend you to others. Hope to see you soon!

-Michele Moore from the United States

What I do like about dealing with ABC is, support and assistance, teamwork, knowledge of the area and market, continuity, and follow up assistance.

-Marshall Knight from the United States

I purchased a wonderful piece of property from ABC Real Estate last year, and would highly recommend them. I had met with several other rental agents in Costa Rica, and was very pleased with the service and the people at ABC. Jogi was knowledgeable about the issues of Americans buying property in Costa Rica. He listened to my needs, and showed only property that met the criteria. He was friendly, and very helpful. They are exceptionally professional!

- Kathleen Fowler from Houston, Texas

L' affare e' stato conveniente, veloce e senza problemi chiarezza, professionalita' e competenza sicuramente se vorremo investire ancora a Tamarindo ci rivolgeremo a voi.

- Armando Ciarlariello, Italia

We have had a very professional experience in buying property with ABC and would recommend them to anyone. They handled the showing of properties with ease and the closing very efficiently. We liked dealing with ABC because they had personal representatives who were not pushy and went the extra mile to serve our needs and stay within our budget. We would definitely deal with ABC again and also recommend ABC to others looking to buy or sell property.

- Bonnie and Jack from New York

In general my experience with ABC and in particular Jogi was a good one. Jogi took his time to explain things to me about buying land in Costa Rica. He also explained to me about Tamarindo and the surrounding area. I talked with several people and mentioned Jogi to them and they all said the same thing, "He is a good guy." No question is a dumb one and I appreciated that. I liked that it is easy to get in touch with them and they send prompt responses to questions. Business gets taken care of quickly. Definitely, I would you deal again with ABC or recommend them to others in the future. I feel as though I can trust ABC and Jogi.

- Ted E. from USA

Our experience has been excellent. Even though we dealt with various people, it was Mr. Juergen -Jogi- Gerner with whom we have concluded real estate deals. Mr. Gerner was at all times very well informed, professional and used the available resources to obtain the best deal for us. We also appreciated his patience and advice regarding the timing of the markets. We liked especially the total identification with our needs, both as buyers and sellers of real estate. We always felt that Jogi had our best interests in mind and was not just there to make a broker's commission. Jogi was always well informed about the real estate market in Costa Rica and was able to provide information that we needed. We were also impressed by the electronic network to which ABC is hooked up thus expanding the range of market opportunities. We would deal again with ABC and recommend them to others in the future.

- Marta & Mike Gucovsky from the United States

Hello, everyone at ABC, I am responding to your request for a recommendation on working with ABC and I would be honored to talk about my experiences with ABC. To start off, I would like to express that all my transactions have been basic, honest and professional. Jogi, is an honest straightforward person who will go out of his way to find you exactly what you are looking for. Jogi has helped me with professional guidance for future investments, and professional counsel to make everything secure. I couldn't have found a better person to work with. I would like to also add how incredible the staff that I have worked with. Verena is Jogi's beautiful other half who seems to be right on top of the issues of anything. I have ever worked with her or asked her to work on, she is quick and to the point and a pleasure to work with. ABC has gone above and beyond their duty to make my real estate transaction complete. Purchasing real estate was similar to the U.S. a lot less complicated. I don't speak any Spanish and ABC has negotiated and interpreted not only my real estate needs. Thank you for everything.

-T. Musika from North Carolina, United States

I bought a small parcel of land from ABC / Jogi in January of 2002. I did the transaction by fax / mail / email after I returned to the States. Jogi was very helpful and knowledgeable throughout my dealings with him and his company. I liked Jogi's approach to showing land and dealing with clients. He is professional, and direct, and is up front about the specifics associated with purchasing land in Costa Rica. At no time did Jogi come across like he was "glossing over" important issues, or avoid questions that were hard to answer. Instead, he found out the information if he did not know it at the time and made it easier to make informed decisions.

-Jason from Colorado USA

I had only good experience buying land with ABC Real Estate. They always respond to my calls the same day and have the right solution for my need. We had a hard case with one of the owner and we kept with ABC Real Estate a very close relationship to finally make the owner agree and close the deal. I like to work with them because they are: Fast, Reliable, Responsible, Experienced, have the Knowledge and they know always the best deals in Tamarindo. I prefer to deal only with ABC in Tamarindo and send all my clients and friends to them. 100% of the deals we started were a success!

-Thierry Von der Weid, Swiss Resident in Costa Rica and Owner of Nosara Developments in Nosara Costa Rica.

The services from the ABC Real Estate Company were over all the years, we worked with them, very excellent. They are always so helpful and it was a pleasure, to work with them. I can highly

recommend them and I hope to enjoy their services in the future again.

-Josef Compes, Hotel Brasilito, Costa Rica & Hotel Further Hof, Germany.

Two months ago I closed a real estate transaction as the Sellers Agent for Casa Paquita. I worked closely with ABC as they represented the Buyer. This sale was one of the most difficult sales due to the personal whims of my client. ABC acted in a calm and respectable manner through to the closing. Jogi was pulled in as needed and he also acted professionally. It was such a pleasure to work with someone in another agency in Tamarindo that respected the work ethic and morals that we try to upkeep in this area of Costa Rica. It was a pleasure to work with them and I would enjoy working with the two of them on many more sales. This has not been my case in my professional relationships with other so called real estate professionals that I consider to be rogues in Tamarindo. I would be happy to speak on their behalf.

- Donna Osborne, Owner of Coldwell Banker Coastal Properties Flamingo, Brasilito

I recently moved to Tamarindo to live full time. My contact with Jogi has been completely helpful. His extensive knowledge of the local market brought me up to speed very quickly. I was able to secure one of the hottest commercial locations in central Tamarindo with his help. He walked me through the entire process and advised me where needed. Their honesty and integrity in the way they deal with both the seller and the buyer. Their knowledge of the ins and outs of this tricky real estate market is very impressive. The entire staff was very kind and helpful. I already have plans for my next project and I know ABC and Jogi will play a key role in this process.

- Ziggy Ziegler, President CR Paradise, USA & Tamarindo Costa Rica

THE VERY BEST, PROFESSIONAL STAFF. HONEST, VERY HELPFUL. JOGI MADE US FEEL COMFORTABLE.

- John N. Ruff from U.S.A.

On April 2002 I purchased a lot in Tamarindo. I found the lot via ABC Real Estate Tamarindo. During that visit to Tamarindo I was shown multiple properties which were available at the time. Jogi from ABC real Estate took the time to show me and my wife around, presented the multiple choices that we had and helped us in making the decision. ABC demonstrated high level of professionalism at the same time were very friendly and warm. They took the time to explain all the details associated with the transaction and were very patient and accommodating. I'll

certainly deal with ABC in the future and can recommend them to anyone who wish to sell or buy property in Costa Rica.

- Isaac Oren from the United States

La experiencia con la compra de los lotes fue buena, el trato fue siempre cordial y amable; trataré a de nuevo con ustedes y también los recomendaría.

-Arq. Juan Diego Salas M., San José, Costa Rica

It was a real pleasure working with Jogi at ABC Real Estate. I felt welcome from the moment I entered his office and was pleased with the professional yet warm and friendly attitude he exudes. They (ABC Real Estate) are very efficient and that helped set the stage for a wonderful experience. I would highly recommend working with this company when buying or selling real estate in Costa Rica.

- Keith Hunter from Orlando, Florida

Our experience in buying Real Estate from ABC was made easier by their understanding of our needs and the properties in the area. What we liked was the communication, the follow up and honesty. I will always deal with A.B.C. because of their concern for people involved by all concerned in any dealing that we have ever had with them.

- Gilbert & Donna Sanchez from New York

En varias ocasiones, y para diversas transacciones de adquisición y venta de propiedades, hemos tenido oportunidad de trabajar con la empresa ABC Real Estate Tamarindo, habiendo recibido un excelente trato y un servicio muy profesional, por lo que me permito extender esta recomendación a dicha empresa de cuya comprobada responsabilidad y honorabilidad puedo dar fe.

- Luis Alberto Varela, Abogado San José

I proudly recognized the good work that ABC REAL ESTATE provided to our clients and some others, they got the provisions to show, sale and expect the properties sold out in Guanacaste area, we have been working with Juergen (Jogi) Gerner and his crew for 7 years more less as I

said they are very honest people and we recommend any type of business.

-Roberto J. Ledezma, General Manager of Excursiones Americanas, San Jose

My name is Siegfried Herzog, I am from Switzerland and for the past two years have spent considerable time in Costa Rica, in particular in Tamarindo. I am in the process of building a Topsider Home here in Tamarindo; a novelty which I believe will generate a lot of interest in this country. ABC Real Estate and its owner, Jogi Gerner, have accompanied me every step of the way in realizing my project. With the assistance of ABC Real Estate, I have acquired two lots, one an important beachside lot, in which my Topsider Home is presently being constructed. ABC has handled their task in a most efficient and professional way. From identifying suitable lots, to the purchase process and the securing of construction permit ABC Real Estate has been invaluable. ABC has the ability to identify opportunities and execute projects professionally. I intend to continue working with them and can highly recommend them as knowledgeable Partners in Real Estate Projects in this country.

- Siegfried Herzog from Switzerland

We listed our property/home in September of last year with ABC Real Estate. We have found Jogi to be very responsive to our questions and concerns. He has assisted us with the rental and maintenance of our real estate when needed. We are happy with his service thus far and would recommend him to others.

- Dean and Patricia Butterfield from the United States of America

Por este medio quiero recomendar los señores de ABC Real Estate para sus proyectos. He trabajado con ellos y sobre todo con Jogi por lo menos por cuatro años muy satisfactoriamente como corredores de bienes raíces en la zona de Tamarindo. Acostumbro mandarles mis compradores potenciales ciegamente, considerando su honestidad y dedicación para con mis clientes y sabiendo que le dan un muy buen seguimiento a los mismos. Tengo malas experiencias con muchos otros corredores en la misma zona que no atienden al comprador como se debe y después de mostrar las propiedades no le dan el seguimiento necesario. Ellos, aparte de ser muy buenos vendedores de bienes raíces, son muy organizados administrativamente y muy competitivos a nivel de mercadeo y publicidad. Son conocedores de la zona en la que trabajan y tienen la ventaja sobre la mayoría de sus competidores de hablar muchos diferentes idiomas además del español, lo que la mayoría de los corredores en Tamarindo no hablan.

- Ivo Henfling van Lith, Presidente Bienes Raíces Godutch S.A. Escazú, Costa Rica

My husband and I were interested in purchasing property in Costa Rica during our last trip there. Although we spoke with several different realtors, we chose to do business with ABC Real Estate Tamarindo, and are pleased that we did. Jogi and ABC were and are consistently professional and personable. They helped make the somewhat daunting and confusing task of purchasing property in a foreign country into an easy and understandable transaction. Their multi-lingual skills, roots and commitments to their country and community, and integrity as business realtors all combined to a successful transaction. In addition, we are able to stay in touch with the community and progress in the area through e mail and web sites, a clear advantage from our perspective. We would recommend working with ABC Real Estate Tamarindo with no hesitations.

- Suzanne and Stephen Davies from Alameda, California, CA

Die Erfahrung mit ABC Real Estate, beim Erwerb unserer Grundstuecke in Huacas und in Tamarindo sind sehr gut. Wir waren und sind immer noch bestens betreut und bedient. Trotz unserer Unkenntnis des Marktes in Costa Rica/Tamarindo wurden wir nicht einfach nur bedient, sondern sachlich und fachlich beraten, was zum Erwerb eines zweiten Grundstueckes gefuehrt hat. Besonders ist zu bemerken, das trotz aller Fragen und Bedenken nie der Eindruck entstand, laestig zu sein. Wir sind selbst professionelle Immobilienhaendler und Bauherren und es war aeusserst angenehm, auch in professioneller Manier bedient zu werden. Von ABC Real Estate wuerden wir jederzeit wieder kaufen und wir koennen Sie ohne Bedenken weiter empfehlen. Wir danken Jogi fuer den serioesen Service.

- Lothar Steinbuch u. Monica Warth-Noe from Spain, Mallorca, Can Picafort

ABC Real Estate represented my wife and me for the purchase of a lot in Tamarindo this past year. We were both very happy with the professionalism of Jogi and ABC. They were both very knowledgeable of the market in Tamarindo. The transaction went smoothly and we were very pleased. As a result of this experience we listed our home in Tamarindo with them. They have done a good job and keep us up to date on a regular basis. Being a Real Estate agent myself I feel I understand what it takes to represent clients in a professional and competent fashion. I would not hesitate to recommend ABC and would certainly work with them again. They are both very honest and put their clients first.

- Don Scharhag, Sotheby's International Realty, Santa Fe, New Mexico, USA

I have worked closely with Juergen Jogi Gerner during the past three years. In this regard he has helped acquire four properties and sell two properties. Together, he has handled

transactions including more than 30 hectares in the Tamarindo area. In each case, he has helped us purchase land under favorable conditions and sell properties at a profit. In addition to land transactions, for more than a year he managed a three-parcel complex including structural renovations and design improvement. He acted as our fiduciary, handling a great deal of money on our behalf. My experience with Mr. Gerner shows him to be a conscientious, honest, reliable businessperson in whom I have a great deal of confidence both in his business acumen and his integrity. I recommend him without reservation.

- Bob Nelson from the United States

My wife and I purchased a unit at Villas Langosta in September, 1998. The Real Estate Agent we dealt with was Juergen Jogi Gerner. At the time of our purchase, construction on the condominium that we selected had not commenced. A major factor in our decision to purchase a condominium in Costa Rica was that we felt very comfortable in dealing with Jogi. Our first impression of Jogi was that he was honest and that we could trust him. Our subsequent dealings with him have only strengthened our first impression. We were in Canada during the construction phase of our condominium and Jogi kept us informed of the progress and assisted us to make sure we got what we wanted. We enjoy our condo very much and feel fortunate that we originally selected Jogi as our agent. Thank you, Jogi. Not only do we currently recommend Jogi to all others, we strongly suggest that he be their first and only choice.

- Keith and Eileen Schwindt from Fort Macleod, Alberta, Canada

I am a fellow associate Realtor with Jogi Gerner and ABC. They have worked with our referral network group of Realtors in Costa Rica for the last two years. During this time I have sent many referral clients to them and they have always worked in a very professional manner; meaning they know the properties they represent well, make appointments on time, return phone calls and emails, and give the clients the service expected of a professional. In the seven years I have worked real estate sales in Costa Rica, I have found very few Realtors that I feel comfortable working with, that are trustworthy, honest and know the business. ABC exceed most in the field that I know in this country!

- Christina Van Horn, Tucan Realty in Costa Rica

On various occasions I had contact with the ABC team in Tamarindo and appreciated their professionalism and fortitude. I would never hesitate to turn to them again for specific advise on real estate in the Gold Coast area.

- Axel Marquardt from Tierra Rica, San José, Costa Rica

I have recently bought a property in the Tamarindo area with the assistance of ABC Real Estate. I was very pleased with the personal and friendly manner in which the ABC team set about finding the appropriate property for me, and was more than pleasantly surprised with the level of honesty that they showed. I felt relaxed and comfortable with them and was impressed with the smoothness of the whole operation. What is more, I would personally like to thank Jogi for all the effort he has gone to with regards to looking over the property since the sale. I would highly recommend ABC Real Estate to anyone interested in purchasing a property in the area, and would not hesitate to go back there myself.

- Ali Warren-Gash from United Kingdom

My experience with ABC Real Estate, Tamarindo, is the sale of 2 properties in Tamarindo, farmland both of them. What I really appreciated dealing with the agency was the efficiency, the kindness and the business-like attitude I experienced during the operation. It was a very difficult process due to the fact that the previous owner turned out to be aggressive, and it was an estate after my late husband, so consequently several countries were involved: Costa Rica, Spain and Denmark. Everything was finally solved to everyone's satisfaction. I dealt with Juergen Jogi Gerner; he was extremely competent and reliable. It is with big pleasure that I recommend the agency to anyone who may want to buy or sell a property. Of course I would always deal with the agency again in the future.

-Laila Djernum from Spain

**The testimonials are based on the following questions we ask after a completed transaction:☐☐**

**How was your general experience in regards to buying or selling with ABC Real Estate? What did you like about dealing with ABC? Would you deal again with ABC or recommend us to others in the future?**

**your name:\_\_\_\_\_ country of origin:\_\_\_\_\_**